### LEGACY LIFE

传 承 生 活 2018 七月







#### LEGACY LIFE JULY 2018

#### RETURN LEGACY













## Perennial Education

WITH RETURN LEGACY

From a young age, we have always referred to the teachers in our lives as social reformers, because they are shouldering the enormous mission of building our children's future by ensuring that they are valuable individuals to society.

ALBERT LING CTDO OF RETURN LEGACY Education is the root of
everything, therefore, from the
day of Return Legacy's founding
till today, we have always emphasised
on a platform that focused on the
development of education and training.
It was also because of education that I had
the opportunity to join Return Legacy. From
Return Legacy's first year, its founder, Dr. Lee,
has shown me his sincere passion towards
education, and his understanding of the
philosophies behind education also gave me great
encouragement to pursue what was the ideal
educational platform in my mind.

In Return Legacy's second year, RLEA was born.

After its founding, I asked myself this question:
will this "business school" exist to reinforce
performance-based values, or will it support the
personal growth and success of its partners?

Perhaps for the direct marketing industry, many
people will think results are a must, hence it's
quite common to see why the education
systems of most direct marketing companies
tend to value performance. But, this often
instead ignores the fundamental needs of
human nature.

Performance always is the eternal pursuit of distributors. However, if for performance's sake, an individual distorts values or make decisions that bring great risk, such as purchasing luxury goods that they are unable to afford, this ends up accruing them mountains of debts. This ultimately lead to others having a negative perception of the direct marketing industry, and it creates plenty of unnecessary social issues. This contributes to why people have a dislike for the industry.

Return Legacy is stepping into its fourth year;
RLEA has always adhered to a 'people-oriented'
approach to education, which delves into
education and performance rather than to include
radical methods to achieve unrealistic
performances. We hope that our partners can
improve their personal growth and values after
receiving training, and to use those values to challenge
themselves, and to achieve the goals they desire.

I'm very fortunate to have the opportunity to work with a group of partners and a mentor. Dr. Lee, who all share the common philosophy that I do. It is these people who have enabled me to endorse the educational philosophy I have upheld, helping people to transform and find their breakthrough through education. Every part of RLEA's curriculum is a result of our hardwork, and is designed to allow our students to explore their personal values, even if certain topics are not directly related to the industry itself (For some direct marketing companies, this will be an issue due to a conflict of interest). However, as long as it encourages a positive change in our student's lives, we will continue to advocate for their learning.

My goal is not trying to undermine the education industry; I only wish to restore the reputation of education. I often ask myself, what is at the core of education? Education should not be a tool, especially for personal benefit, but it is a social movement that contributes to others. This society will transform to a far greater one with the help of education, spurring improved careers, harmonious families, and well-respected social statuses. Most importantly, having a mission that engages with education is reminiscent of the spirit of the teachers we have witnessed since young, which is also the direction that we have been working hard on.

I hope that the thoughts I shared here will be able to touch the lives of many others, and is able to take a stand on supporting education and training, and for RLEA to continue to uphold its positive, honest, and people-oriented education policy. This is a blessing to all of us, and is also a spirit that we take pride in as well.

Education should, and has always been about contributing to others, so that others may be able to live their lives to the fullest with the prospects of education.







The Triumph Of Legacians 2018



#### GRAND RECOGNITION

THE TRIUMPH OF LEGACIAN FAQ (FREQUENTLY ASKED QUESTIONS)

With the Grand Recognition edging closer, everyone's sense of excitement must be building up. We will aim to provide answers to all the questions regarding the event here.



## It is said that attendees will receive a door gift worth RM300? Can you disclose the content of gifts?

Yes, each individual will receive a goodie bag worth RM300. What we can tell you is the goodie bag's packaging is something you will absolutely adore, but wait till you know what's inside – a gorgeous thermal cup and a brand new Mediterranean Gold Plus!



## What exciting events or programs are lined up for the day?

Before the event begins, you can check out our 46-foot long and 180-degree photography booth for some pictures where you'll get perfect snapshots from any angle or pose. After that, you can quickly and easily download the photos just by scanning a code. On top of that, we have unique acrobatic and dance performances by Psycusix - a popular circus performance group in Asia. We've also prepared Element String Trio and singing performances. As for the list of performers, we're keeping that under wraps for now!



That's right, we are giving out 905 prizes with a total value of over RM350,000, and 2 of the most exciting grand prizes – a Honda Jazz and a Perodua Axia!



## If I'm not in the recognition list, can I still attend the event?

Of course you can. For distributors who are recognition recipients, the event is a means to acknowledge their efforts. For those who are not shortlisted, it's a form of encouragement and invitation - to invite you to be part of the next recognition, being up on the million dollar stage in front of thousands attendance and sharing your joy and pride. What we can be sure of is. you will feel the electrifying excitement and joy in the atmosphere when you are there!

### Is there any pre-event activity on the event day?

Before the event begins, you can check out our 46-foot long and 180-degree photography booth for some pictures where you'll get perfect snapshots from any angle or pose. After that, you can quickly and easily download the photos just by scanning a code.



## On the day of the conference, what time do I need to be there?

On July 21st, we will see you at Calvary Convention Centre. You should be registered by 10am, however if you would like to take part in the 180-degree photoshoot, we suggest getting here earlier to be part of this interesting activity.





# RETURNLEGACY® OF CLEANSE

BE CLEAN, BE HEALTHY, BE BEAUTIFUL





#### **FULL OF TOXINS?**



### THE 7 BENEFITS

OF DETOXING YOUR BODY:

IMPROVE DIGESTION
AND PREVENT
CONSTIPATION



A poor digestive system often causes us to suffer from constipation. With the accumulation of toxic compounds, it prevents our body from absorbing vital nutrients and this will then lead to a lack of energy and reduced immunity. Hence, for us to obtain good health and ensure bowel regularity, detoxing our colon regularly is essential.



SLOW DOWN PREMATURE AGING



Detoxing helps to maintain our youth by increasing nutrient absorption while removing toxins in the body that speed up aging. By boosting antioxidants and vitamins, it reduces the oxidation effect, allows cells to function more efficiently and slows down the process of aging.







A properly cleansed body helps in weight management and improves metabolism.

IMPROVE SKIN APPEARANCE



Environmental pollutants and chemicals contribute to the build-up of toxic substances in the body and skin, which caused the formation of acne and skin blemishes. Through eliminating the toxins in our body, it helps to achieve a clearer and smooth complexion.

### ELIMINATES BAD BREATH

#### IMPROVE OVERALL WELL-BEING



As detoxification helps to remove unwanted wastes in our body, it improves overall wellness, increases energy levels and vitality while allowing us to feel lighter.

#### BOOST IMMUNE SYSTEM



Regular detoxing ensures the organs to function properly. When the organs are free from toxic compounds, it enables the body to absorb nutrients better and gives a boost to the immune system.



When the digestive system is overloaded with toxins, it can cause bad breath. During a detox, the body will flush out toxins which improves the functions of our digestive system. A natural improvement on our breath could be observed over the course of a few weeks.







#### Ol What drives you to achieve success?

Xiao Fen: Family and my team. I've always wanted to bring my family for a trip abroad, but since this wasn't possible financially, that dream was difficult to realize. But with Return Legacy providing me financial freedom and a flexible timing, I no longer needed to worry financially plus I get to bring my family on an overseas vacation at least once yearly. My teammates came on board because they believe in me, their passion and drive keeps me on my toes.

Siew Yieng: I come from a poor family and have always wanted to give my children and parents a better life, but no matter how hard I've tried in the past, this dream of mine have always seem very distant. My turning point arrived when I came across Return Legacy.

#### ${\mathbb Q}_2$ What prompted your achievements today?

Xiao Fen: Whenever I come across difficult situations I always reach out to management for support, and they will always lend a guiding hand. Taking in opinions and feedback, working hard, and believing in RLEA's system and strength are the secret to my success. I learn earnestly and try to re-create everything that the system teaches, because to be successful in direct sales, I personally think that you must replicate something that is simple and easy to learn.

Siew Yieng: Following and replicating 100% what the system educates, and at the same time practicing what the principal of RLEA taught in terms of the 5 big principles of "learn, conduct, understand, teach, and passing on".

## Tell us about the support and inspiration you've come across in your journey to success.

Xiao Fen: Dreams and motivations are the biggest drives for me to keep moving upwards and onwards. Even in the face of difficulty, as long as I persevere with my dreams, I will continue to have the fuel to keep going.

**Siew Yieng:** I've always been introverted, timid, and lacking in confidence. Thanks to RLEA's course for transforming me, and also Albert for allowing me to reflect on my own strengths and weakness so I can improve and progress.





## How do you deal with and solve difficulties or downturns encountered in your lourney with direct sales?

Xiao Fen: In addition to the pointers by management, I have always remembered the words "resistance is a boost" in the face of a downturn. Every industry has its own challenges, what we need to do is turn resistance around and make it a drive to fuel the business forward.

Siew Yieng: The team's early development was very smooth, but when the team expanded, challenges around people and work started cropping up which often creates dispiriting moments. Dr Lee have always advocated about learning how to be a better individual before anything else, this allowed me to realize that putting aside emotions is the best way of rejuvenating and start again. I thank the company for teaching all of us how to grow amidst adversity.

#### Q5 Can you share your expansion tips?

Xiao Fen: 1, be honest when sharing your success stories, allow those who want to transform their lives see hope through me; 2, promise, responsibility, and contribution. As long as teammates follow my method and make use of the golden 90-day period, I promise they will achieve excellent results. 3, understand their motive, and let them understand that no matter what your background is, you can achieve success here.

**Siew Yieng:** 1, change your way of thinking. You have to stand in someone else's shoes when thinking, and not only prioritize your own objectives. 2, focus on the right things, seeing other's needs in better clarity which then helps in effective communications.



Xiao Fen: The principal of RLEA always provides his all whenever I am faced with difficulties or challenges, encouraging me to power through to attain my dream. He once said: "Always go beyond your goals, never compromise." That left me a lasting impression, motivating me to give my all when achieving my goals.

Siew Yieng: In Dr Lee's own words "Return Legacy is our Legacian Home" is not just a slogan, but a culture which focuses on love and care as its starting point.

What Is your next goal?
Xiao Fen: Developing more
independent leaders, and train up another 100
members who can achieve 5-figure incomes within
a year, as for myself I will work hard to attain the
highest status of "Royal Prime".

**Siew Yieng:** Training up more newcomers in becoming independent leaders, striving towards the goal of attaining Royal Prime.



#### SHARE AND STAND A CHANCE TO BE THE WINNERS! YOUR PRODUCT REVIEW

AND STAND A CHANCE

1"July 2018 - 30" Sept 2018

# STAGE

Apply to all residents of Malaysia.

- · Submit the reviews to the company at http://returnlegacy.com/testimonial/ with complete details within the campaign period.
- · For every qualified reviews, both introducer and testimonee are entitled for one (1) FREE product respectively. Free products are based on the review submitted.

## STAGE

Apply to qualified introducers from stage 1 with MYID account only.

- · All qualified introducers from stage 1 are applicable to particapate in stage 2.
- . The more testimonials, the more prizes to grab!

#### STAGE 2 PRIZES

- GRAND PRIZES x 3 5 x Products (Chosen based on preference)
- CONSOLATION PRIZES x 10 2 x Products (Chosen based on preference)

\*Terms & Conditions Apply-



#### PREMIUM PROGRAM

Effective from 1st JULY 2018 (12:00NOON, MYT)





**Products** 





#### PREMIUM PROGRAM

Effective from 1st JULY 2018 (12:00NOON, MYT)







#### JULY PROMOTION CREATION PLAN



#### EXTENDED DURATION

#### UPGRADE RANK TO RUBY MANAGER

 $1^{\rm ST}$  July 2018 (12:00NOON, MYT) -  $15^{\rm TH}$  July 2018 (11:59PM, MYT)

#### ALL NEW AND EXISTING LEGACY PARTNER



#### ALL EXISTING LEGACY PARTNER



\*Promotion is open to all Malaysia distributors. \*Terms & Conditions apply. \*For further information, please refer to our promotion details.





### **EGACY PLAN**

1<sup>st</sup> JULY 2018 (12:00noon, MYT) to 31<sup>st</sup> JULY 2018 (11:59pm, MYT)

1x Fresh (99ml) + 1XFresh (99ml) +
1XCleansing water (150ml) +
1XSHS (150ml) 
FREE
2X H+ (60ml)

RM255wm) / RM277(EM) 35wp

REVISED

2x Shower gel (300ml) + 2x Body cream (225gm) + FREE 2x H+ (60ml)

RM188(WM) / RM212(EM) 16WP

2x0dentee Refill Pack (mint) FREE 2XOdentee (mint) (some 2x Odentee Refill Pack (lemon salt)

FREE2XOdentee (lemon salt) (Son

1x0dentee Refill Pack (mint) 1X0dentee Refill Pack (lemon salt)

FREE 1X Odentee (mint) (Som) +

RM166(WM) / RM172(EM) 18WP

Terms & Conditions apply. \*For further information, please refer to our promotion details. \*For Malaysia distributors only. \*While Stock Lasts.





#### THE CHANGE OF EVENT DATE



4/8/2018

Royale Chulan Damansara Hotel, Royale Ballroom Hall



入门票: RM30 \*凡出席者可获得 H+ (60ml) 一瓶及参与幸运抽奖



Thistle Johor Bahru Hotel, Orchid 2 & 3



7/10/2018

The Wembley Hotel Penang, Wembley Ballroom 2



Imperial Hotel Kuching, Imperial Ballroom 1



# JULY 2018 MONTHLY SCHEDULE

Meetings to be held at Return Legacy HQ

Date	Event	Time	Speaker	Contact PIC
07/06/2018	前腺告急。 势不可敌 (BC)	8pm - 10pm	Mr. Desmond Hooi & Mr. Ben Chee	RL Customer Service 603-61446399
14/06/2018	Product Talk (BC)	8pm - 10pm	Ms. Rennie Lau & Ms. Shu Xian	RL Customer Service 603-61446399
21/06/2018	五大原则 (BC)	8pm - 10pm	Ms. Julia Pang & Ms. Yeen Mee	RL Customer Service 603-61446399
28/06/2018	前腺告急。 势不可敌 (BC)	8pm - 10pm	Mr. Patrick Lim	RL Customer Service 603-61446399

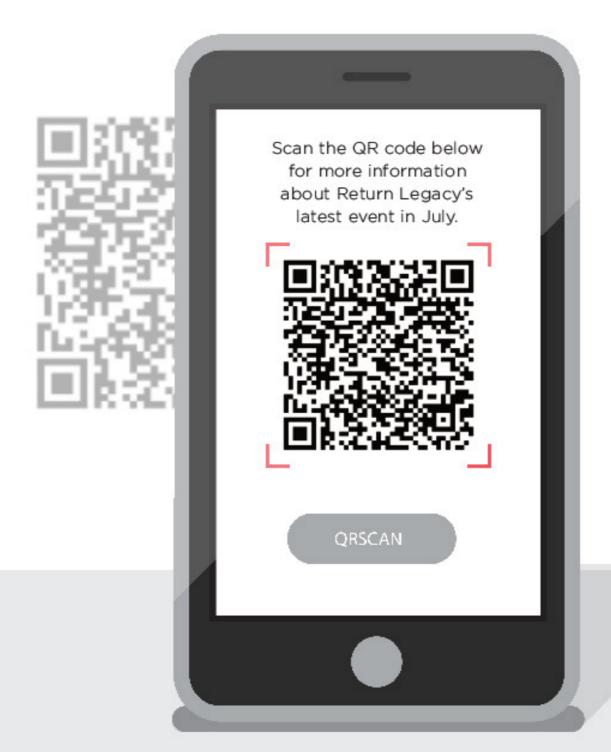
#### Meetings to be held at hotels / centre

Date	Area	Venue	Event & Time	Speaker	Contact PIC		
02/06/2018	Penang	Ixora Hotel Penang (Meeting Room 5)	NET (BC) 12pm - 7pm	Mr. Alvin Hong & Mr. Albert Ling	RL Customer Service 603-61446399		
09/06/2018	Selangor	The Club @ Damansara (Millerium Room)	PRODUCT WORKSHOP (BC) 12pm - 7pm	Mr. Ben Chee & Ms. Rennie Lau & Ms. Shu Xian	Service		
11/06/2018	Kluang	Kluang RL Centre	前腺告急, 势不可敌 (BC) 8pm - 10pm	Mr. Patrick Lim & Mr. Desmond Hooi	Ms. Irene Teng 6012-7610404		
11/06/2018	Miri	Imperial Palace Hotel (Melinau Room - Level 1)	系统的力量 (BC) 7.30pm - 9.30pm	Ms. Lulu Chan & Ms. Siew Lin	Ms. Lulu Chan 6012-8787776		
12/06/2018	Johor Bahru	Thistle Hotel (Alamanda Room)	前腺告急, 勢不可敌 (BC) 8pm - 10pm	Mr. Patrick Lim & Mr. Desmond Hooi	Ms. Janice Lee 6017-7819908		
21/06/2018	Alor Setar	Alor Setar RL Centre	前腺告急, 势不可敌 (BC) 8pm - 10pm	Mr. Patrick Lim & Mr. Desmond Hooi	Ms. Coshin Lim 6016-4555319		
22/06/2018	Bukit Mertajam	Bukit Mertajam RL Centre	前腺告急, 势不可敌 (BC) 8pm - 10pm	Mr. Patrick Lim & Mr. Desmond Hooi	Ms. Winnie Shim 6012-5155991		
22/06/2018	Singapore	Singapore HQ	PRODUCT TALK (BC) 7.30pm - 9.30pm	Ms. Dawn Lee	Singapore Customer Service +65 6909 3205		



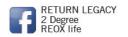
#### The participant is required a ticket as below:

- i. RM 113 per pax to participate in NET (BC).
- ii. RM 142 per pax to participate in Product Workshop (BC).
- iii. RM 264 per pax to participate in Grand Recognition (BC).



### LEGACY LIFE JULY 2018













## 传承教育

## 始换的一

66 从小,我们都会把"老师"称作为:灵魂工程师,因为老师参与了我们成长过程中的价值观塑造。所以对于老师,普遍上社会都会给予一定的尊敬,不是因为老师家财万贯,而是老师肩负着一个神圣的使命,那就是让孩子在未来成为一个有价值的人,那是我们人生中第一次

接触所谓的"教育",是充满热忱,

情怀和激情的。

#### **ALBERT LING**

传承国际首席培训总监

从小,我们都称老师为人 类的灵魂工程师,因为他们 肩负着神圣的使命,帮助筑建 孩子的未来以及将孩子塑造成为 一个对社会有价值的人。

教育是一切的根本,因此传承国际从创办至今一直都着重于打造教育培训平台。我也因为教育培训的缘故而加入传承国际。集团创立初期,我已感受到集团创办人Dr.Lee 对教育的热忱,他独特的教育理念也给予了我极大的鼓励去酝酿我心目中理想的教育平台。

集团创立第二年,《传承商学院》便应运而生。当时,我问了自己一个很现实的问题,到底"商学院"的设立是为促进业绩还是为提升伙伴的个人成长?也许是直销行业使然以致大部分的人都认为直销培训是以提高业绩为主,所以在直销教育体系里,培训方针往往会以业绩为导向,而忽略了人性的需求。

业绩永远是直销人永恒的追求,但是 ,如果为了追求业绩而扭曲个人价值 观,做出风险极大的决定比如购买自己 无法负担的奢侈品,最终负债累累,四 处贷款导致名誉破产,造成人们对直销 行业留下负面印象。这种极端的现象常见 于直销行业,并衍生许多社会问题,所以 导致人们对直销行业感到反感。

传承国际迈入第四年了,传承商学院始终秉持着"以人为本"的教育宗旨。所谓"以人为本"的课程内容就是将教育和业绩分割,拒绝在课程内容设计里注入一些教导伙伴追求不切实际业绩的偏激方法。我们希望伙伴接受培训后自我价值得到提升,敢于挑战自我,创造优秀成绩。

我很庆幸有机会与一群拥有共同理念的伙伴一起工作,能拥有一个认同我理念的恩师Dr. Lee让我可以宣扬我所秉持的教育理念,无需顾及集团利益之下做教育,使更多的人达到真正的改变和突破。传承商学院课程里的每一个细节都是我们煞费苦心设计,目的是让学员可以从中找寻到自我价值,即使某些课题与直销没有直接利益关系,甚至对部分直销公司来说是利益冲突的课题,但是只要能为学员的生活带来正面改变,我们仍然会授教学生。

我的终极目的并不是要颠覆教育产业而是想还原教育原来的面貌。我经常反问自己,教育的本质究竟是什么?教育不应该成为一个用整合他人的工具,而是为他人贡献的社会运动。透过教育,社会该变得更美好,事业得到提升、家庭关系更和睦、社会地位得到尊重,前提是教育工作者必须抱着使命感去从事教育,就如小时候我们看见老师所拥有的那种敬业精神,这是我们一直努力的方向。

我希望透过这篇分享可以感染更多的生命,为教育培训站住立场,用生命影响生命。传承商学院依然秉持着快乐做事,正直做人,以人为本的教育方针,这是我们所有人的福气,也是我们最引以为傲的精神。

教育本来就应该是贡献他人,使他人的生命因教育而迈向幸福,仅此而已。



入门票: RM264









## 表扬大会亮点

随着表扬大会的逼近,大家的情绪也越来越高涨、 越来越兴奋。关于表扬大会的一些细节问题, 我们会这里为大家一一解开疑问。







## 据说人人都有份的免费赠品价值RM300??可不可以透露一下是什么呢?

是的,人手一份价值RM300 的赠品将会免费送给出席表扬 大会的所有人哦! 可以透露的是 ,赠品的包装绝对会让你爱不 释手,包装里面的内容当然还 是非常值得期待的,是一个精 美保温杯以及新鲜出炉的 Mediterranean Gold Plus!

#### 当天会有什么精彩的 节目吗?

当天除了亚洲当红的马戏团表演团Psycusix为我们带来独一无二的杂技和舞蹈表演以外,我们还准备了小提琴独奏以及歌唱表演。至于表演者名单嘛,请容许我们再卖个关子吧!



## 3 我听说你们准备了丰富的幸运抽奖,总共有900多份?

没错,送出的奖品一共有 905份,总价值超过 RM350,000哦!而最吸 眼球的奖品当然就是我们的两 份大奖 - Honda Jazz 以及 Perodua Axia啦!



#### 如果我不在受表扬 的行列却出席表扬 大会,我能不能出席?

#### 表扬大会当天的报 到时间是几点??

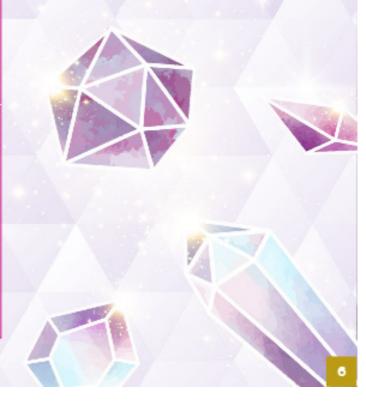
记住啦,7月21日,我们约定你在Calvary Convention Centre,报到时间为早上10点,如果想参与180°摄影环节的话,建议还是要提前抵达,以免错过这么好玩的活动。



#### ○5 大会开始前有什么 活动或节目吗?

在表扬大会开始前,我们准备了46尺长的180°的摄影展台,准备拍下你全方位的美态。不管你怎么走、怎么转甚至怎么跳都好,都可以豪无死角地拍下来哦!而且我们提供的是一站式服务,拍完以后你只要扫码即可下载属于你自己的照片,非常快捷方便。







## de CLEANSE

健康零负担,美丽由内而外



## 您 "有毒"吗?

仔细想一想,我们现在的生活方式一缺乏运 动、不良生活习惯、饮食越趋向加工食品以 及压力不断增加, 导致我们的身体无法适应 现代的生活方式。 人体每天都会进行排毒,但因现代生活习惯 的改变,我们的消化系统及排毒器官的功能 也会受影响,导致大量毒素堆积于体内。如 果身体出现这些症状,譬如口臭、便秘、身 倦乏力等等,这正是肠胃所发出警号,提醒 我们是时候为身体排毒了。

## 排毒的 7大好处:

改善消化系统 及预防便秘



消化系统功能衰弱往往 会引发便秘问题。随着 毒素在体内累积,随碍 毒素在体对主要营养物 吸收,进而使身体的量不足以及导致免疫,进不足以及导致免疫力能够拥有健康的体魄,贯 以明有健康的毒素及确保 机常铁聚的毒素及确保 规律的排便。

#### 延缓老化



排毒有助于提升营养吸收,同时排除使我们提早老化的毒素。 透过增加抗氧化剂与维他命含量,它可以减少氧化应激,使细胞更好的运作,并减缓衰老过程。

### 帮助减轻 体重



正确的排毒有助于管 理体重以及促进新陈 代谢率。

改善肤质



环境污染物和化学物质里的有 害物质,在人体和肌肤沉淀后 会累积成毒素,从而形成痤疮 及导致皮肤粗糙等问题。而通 过排毒将体内毒素清除,它有 助于肌肤恢复光滑,亮丽。



### 提升健康 水平



通过排毒可以去除体内 的毒素,有助于全面提 升我们的健康水平,增 加能量及活力,同时使 身体感觉轻盈。 强化免疫 系统



定期排毒可确保器官正 常运作。当器官里的毒 素被排除干净,我们的 身体能更好地吸收营养 ,并增强免疫力。 当毒素充斥着消化系统时,会导致口臭问题。 在排毒的过程中,身体 会将毒素排出,使我们 的消化系统恢复正常运 作。因而,口臭症状也 会得到改善。

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# ② 1 您取得成功的动力是什么? 晓芬: 家人和团队。我一直都想

带家人出国旅行,奈何以前经济不允许,目标难以实现。但自从传承国际给予我时间和财务上的自由后,我无须再为金钱烦恼,每年都能带家人去至少一个国家旅行。我的伙伴们因为相信我而加入这团队,她们的冲劲让我不敢松懈。

**秀燕:** 出身于贫穷家庭,我一直想给孩子和 父母更好的生活,但以往不管我再怎么努力 ,这梦想似乎离我很遥远。直至遇上传承国 际,我的人生才有了转捩点。

# $igotimes_2$ 是什么促使您取得今日的 $_{ extbf{nds}}$ ?

**晓芬**:每次遇到难题我都会向管理层求助,而他们也会用心指导。听取意见、努力工作,以及相信传承商学院系统的力量是我成功的秘诀。我用心学习并复制系统所教的一切,因我认为要在直销行业取得成功,一定要复制简单易学的方法。

**秀燕:** 100% 跟随和复制系统教育,同时秉持校长"学、做、会、教、传"的5大原则。

#### ②3 分享您在迈向成功路途中 曾获得的帮助和激励。

**晓芬:** 梦想和动力是激励我不断向上的最大 因素。就算遇到挫折,只要坚持梦想,我就 有继续奋斗的动力。

**秀燕:** 我向来胆小内向,缺乏自信,感恩 RLEA课程让我改变,感谢Albert老师让我 看见自己的优缺点,从中优化和改进。





### ② 4 您如何应对及解决经营直 销事业过程中所遇到的困 难或低潮?

**晓芬:**除了管理层给予的指点,面对低潮我一直谨记"阻力是助力"这5个字。每个行业都有其挑战,我们要做的是将阻力化成助力。

**秀燕:** 团队的初期发展非常顺利,但当组织日益庞大后人事问题相继而来,导致士气低靡。Dr Lee一直教育我们先学做人再学做事,这让我明白放下情绪才能重新振作。感恩公司教会我们如何在挫折中成长。

# () 5 可否分享您的招商秘诀?

**晓芬:**一,真诚分享自己的成功故事,让想改变生活的人因我而看见希望;二。承诺、责任和奉献。只要伙伴们跟着我的方式做并善用黄金90天的时间,我承诺让她们取得好成绩。三,了解对方的动机,并让她们知道无论你来自任何背景,都能在这平台取得成功。

**秀燕:** 一,换位思考。必须站在别人的角度 思考,别一味以自己的目的为先。

二,"焦点"正确,才能看清对方的需求 ,有效沟通。



晓芬: 传承商学院的校长在我遇

到困难或挑战时一定会倾力相助,鼓励我突破难关达成梦想。他曾说: "目标只能超越不能妥协。"这句话对我影响至深,让我在完成目标时全力以赴。

**秀燕**: Dr Lee 口中的"传承国际是我们的第二个家"并不只是一个口号,而是实实在在的以爱为本企业文化。

7 您的下一个目标是什么?

**秀燕:** 栽培更多新人成为独立作业的领袖, 继续朝Royal Prime目标前进。



# 分享

# 您的产品体验将有 机会成为我们的得奖者!

2018年7月1日 - 2018年9月30日

# 阶段 1

#### 公开给所有居住于马来西亚的公民

- 将产品见证提交至 http://returnlegacy.com/testimonial/, 需填写完整的信息。
- 每一份合格的见证,提交者和见证者都将获得一(1)个免费的产品(将根据所提交的见证分配)。

# 阶段 **2**

### 仅限于在第1阶段合格的提交者 (拥有MYID账户)参与。

- · 所有在第1阶段合格的提交者将自动进入第2阶段。
- ·提交者呈交越多的见证, 就能够获得越多的奖品。

# 阶段2 奖品如下

・大奖 x 3 份 5个产品 (任选)

·安慰奖 x 10 份 2个产品 (任选)

\*需符合条件与条规。



# PREMIUM PROGRAM

Effective from 1st JULY 2018 (12:00NOON, MYT)









# PREMIUM PROGRAM

Effective from 1st JULY 2018 (12:00NOON, MYT)







# JULY PROMOTION CREATION PLAN



#### EXTENDED DURATION

#### UPGRADE RANK TO RUBY MANAGER

 $1^{\rm ST}$  July 2018 (12:00NOON, MYT) -  $15^{\rm TH}$  July 2018 (11:59PM, MYT)

#### ALL NEW AND EXISTING LEGACY PARTNER



# ALL EXISTING LEGACY PARTNER



\*Promotion is open to all Malaysia distributors. \*Terms & Conditions apply. \*For further information, please refer to our promotion details.





# **LEGACY PLAN**

1<sup>st</sup> JULY 2018 (12:00noon, MYT) to 31<sup>st</sup> JULY 2018 (11:59pm, MYT)

1xFresh (99ml) + 1XFresh (99ml) + 1XCleansing water (150ml) + 1XSHS (150ml) 2X H+ (60ml)

RM255wm) / RM277(EM) 35wp

REVISED

2x Shower gel (300ml) + 2x Body cream (225gm) + FREE 2x H+ (60ml)

RM188(wm) / RM212(EM) 16wp

2x0dentee Refill Pack (mint)

FREE 2xOdentee (mint) (50m) 2x0dentee Refill Pack (lemon salt)

FREE2XOdentee (lemon salt) (50m)

1 X Odentee Refill Pack (mint) 1X0dentee Refill Pack (lemon salt)

FREE 1X Odentee (mint) (SOM) +

RM166(WM) / RM172(EM) 18WP

\*Terms & Conditions apply. \*For further information, please refer to our promotion details. \*For Malaysia distributors only. \*While Stock Lasts.





# 活动日期更改



入门票: RM30
\*凡出席者可获得 H+ (60ml)
一瓶及参与幸运抽奖



4/8/2018

Royale Chulan Damansara Hotel, Royale Ballroom Hall



Thistle Johor Bahru Hotel, Orchid 2 & 3



The Wembley Hotel Penang, Wembley Ballroom 2



Imperial Hotel Kuching, Imperial Ballroom 1



# 2018 七月份 活 动 行 程

# 传承国际总部



# 酒店/中心

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日期	区域	地点	活动及时间	讲师	负责人
02/07/2018	Kluang	Kluang RL Centre	Product Talk (BC) 8pm - 10pm	Ms. Rennie Lau & Ms. Shu Xian	Ms. Irene Teng 6012-7610404
03/07/2018	Johor Bahru	Thistle Hotel	Product Talk (BC) 8pm - 10pm	Ms. Rennie Lau & Ms. Shu Xian	Ms. Janice Lee 6017-7819908
07/07/2018	Kuching	Citadines Uplands, Kuching	NET (BC) 11am - 6pm	Mr. Alvin Hong & Mr. Albert Ling	RL Customer Service 603-61446399
08/07/2018	Miri	Imperial Palace Hotel	Product Workshop (BC) 12pm - 7pm	Ms. Rennie Lau & Ms. Shu Xian & Mr. Ben Chee	RL Customer Service 603-61446399
09/07/2018	Sibu	Sibu RL Centre	Product Talk (BC) 7.30pm - 9.30pm	Ms. Rennie Lau & Ms. Shu Xian	Ms. Siew Lin 6013-8220009
10/07/2018	Kuching	56 hotel	Product Talk (BC) 7.30pm - 9.30pm	Ms. Rennie Lau & Ms. Shu Xian	Ms. Grace Yong 6013-8168617
11/07/2018	Kota Kinabalu	Avangio Hotel	Product Talk (BC) 7.30pm - 9.30pm	Ms. Rennie Lau & Ms. Shu Xian	Ms. AY Kong 6019-8859666
13/07/2018	Singapore	Singapore HQ	Product Talk (BC) 7.30pm - 9.30pm	Ms. Dawn Lee	Singapore Customer Service +65 6909 3205



#### 参加者需缴付门票如下:

- i. NET (BC) 每人RM113
- ii. Product Workshop (BC) 每人RM142
- iii. Grand Recognition 2018 (BC) 毎人RM 264





#### **RETURN LEGACY SDN BHD**

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